

# The Annual Audit Letter for Westminster City Council

Year ended 31 March 2019

19 August 2019



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## **Executive Summary**

#### **Purpose**

Our Annual Audit Letter (Letter) summarises the key findings arising from the work that we have carried out at Westminster City Council (the Council) for the year ended 31 March 2019.

This Letter is intended to provide a commentary on the results of our work to the Council and external stakeholders, and to highlight issues that we wish to draw to the attention of the public. In preparing this Letter, we have followed the National Audit Office (NAO)'s Code of Audit Practice and Auditor Guidance Note (AGN) 07 – 'Auditor Reporting'. We reported the detailed findings from our audit work to the Council's Audit and Performance Committee as those charged with governance in our Audit Findings Report on 17 June 2019.

#### **Respective responsibilities**

We have carried out our audit in accordance with the NAO's Code of Audit Practice, which reflects the requirements of the Local Audit and Accountability Act 2014 (the Act).

Our key responsibilities are to:

- give an opinion on the Council's financial statements (section two)
- assess the Council's arrangements for securing economy, efficiency and effectiveness in its use of resources (the value for money conclusion) (section three).

In our audit of the Council's financial statements, we comply with International Standards on Auditing (UK) (ISAs) and other guidance issued by the NAO.

#### **Our work**

Materiality	We determined materiality for the audit of the Council's financial statements to be £19,800,000, which is approximately 1.95% of the Council's gross revenue expenditure.
Financial Statements opinion	We gave an unqualified opinion on the Council's financial statements on 18 July 2019.
Whole of Government Accounts (WGA)	At the date of issuing our Annual Audit Letter, our work on the Council's Whole of Government Accounts Return is ongoing, however it will be completed by the mid-September deadline.
Use of statutory powers	We did not identify any matters which required us to exercise our additional statutory powers.

## **Executive Summary**

Value for Money arrangements	We were satisfied that the Council put in place proper arrangements to ensure economy, efficiency and effectiveness in its use of resources. We reflected this in our audit report to the Council on 18 July 2019.
Certification of Grants	We also carry out work to certify the Council's Housing Benefit subsidy claim on behalf of the Department for Work and Pensions. Our work on this claim is not yet complete and will be finalised by the end of November 2019. We will report the results of this work to the Audit and Performance Committee separately.
Certificate	We are unable to certify that we have completed the audit of the financial statements of Westminster City Council until we complete our work on the WGA Return, as mentioned on the previous page.

#### **Working with the Council**

During the year we have delivered a number of successful outcomes with you:

- A thorough audit we delivered the financial statements before the deadline, releasing your finance team for other work.
- Understanding your operational health through the value for money conclusion we provided you with assurance on your operational effectiveness.
- Sharing our insight we provided regular Audit and Performance Committee updates covering best practice. We also shared our thought leadership reports
- Providing training we provided your teams with training on financial statements and annual reporting.

We would like to record our appreciation for the assistance and co-operation provided to us during our audit by the Council's staff.

Grant Thornton UK LLP August 2019

#### **Our audit approach**

#### **Materiality**

In our audit of the Council's financial statements, we use the concept of materiality to determine the nature, timing and extent of our work, and in evaluating the results of our work. We define materiality as the size of the misstatement in the financial statements that would lead a reasonably knowledgeable person to change or influence their economic decisions.

We determined materiality for the audit of the Council's financial statements to be £19,8000,000, which is approximately 1.95% of the Council's gross revenue expenditure. We used this benchmark as, in our view, users of the Council's financial statements are most interested in where the Council has spent its revenue in the year.

No specific other materiality levels were set during the course of our audit.

We set a lower threshold of £990,000, above which we reported errors to the Audit and Performance Committee in our Audit Findings Report.

#### The scope of our audit

Our audit involves obtaining sufficient evidence about the amounts and disclosures in the financial statements to give reasonable assurance that they are free from material misstatement, whether caused by fraud or error. This includes assessing whether:

- the accounting policies are appropriate, have been consistently applied and adequately disclosed;
- the significant accounting estimates made by management are reasonable;
   and
- the overall presentation of the financial statements gives a true and fair view.

We have undertaken additional testing on Property Plant and Equipment, Pensions Liability and on the ledger transfer in which is detailed on pages 6 to 8 and page 14.

We also read the remainder of the financial statements and Annual Governance Statement published alongside the financial statements to check it is consistent with our understanding of the Council and with the financial statements on which we gave our opinion.

We carry out our audit in accordance with ISAs (UK) and the NAO Code of Audit Practice. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit approach was based on a thorough understanding of the Council's business and is risk based.

We identified key risks and set out overleaf the work we performed in response to these risks and the results of this work.

#### **Significant Audit Risks**

These are the significant risks which had the greatest impact on our overall strategy and where we focused more of our work.

Risks identified in our audit plan	How we responded to the risk	Findings and conclusions
Management override of internal controls  Under ISA (UK) 240 there is a non-rebuttable presumed risk that the risk of management over-ride of controls is present in all entities.  We identified management override of controls as a risk requiring special audit consideration	<ul> <li>As part of our audit work we have:</li> <li>evaluated the design effectiveness of management controls over journals;</li> <li>analysed the journals listing and determined the criteria for selecting high risk unusual journals;</li> <li>tested unusual journals recorded during the year and after the draft accounts stage for appropriateness and corroboration;</li> <li>gained an understanding of the accounting estimates and critical judgements applied and made by management and considered their reasonableness with regard to corroborative evidence; and</li> <li>evaluated the rationale for any changes in accounting policies, estimates or significant unusual transactions.</li> </ul>	No issues were identified from the work performed in this area.
Incomplete or inaccurate financial information transferred to the new general ledger  In December 2018, the Council implemented a new general ledger system. When implementing a new significant accounting system, it is important to ensure that sufficient controls have been designed and operate to ensure the integrity of the data. There is also a risk over the completeness and accuracy of the data transfer from the previous ledger system.  We therefore identified the completeness and accuracy of the transfer of financial information to the new general ledger system as a significant risk, which was one of the most significant assessed risks of material misstatement.	<ul> <li>As part of our audit work we have:</li> <li>reviewed the Council's arrangements and controls over the transfer of data from the old system to the new system, and the controls over the completeness and accuracy of data transferred;</li> <li>mapped the closing balances from the redundant general ledger (Agresso) to the opening balance position in the new ledger (SAP) to assess accuracy and completeness of the financial information; and</li> <li>completed an information technology (IT) environment review to document, evaluated and tested the IT controls operating within the new general ledger system.</li> </ul>	No issues were identified in relation to the transfer of balances to the new ledger. The finance team experienced delays when preparing the accounts on the new ledger, due to unfamiliarity with the new reporting mechanisms. This has led to some delays in the audit and more misstatements being identified this year during the audit.

#### **Significant Audit Risks**

These are the significant risks which had the greatest impact on our overall strategy and where we focused more of our work.

#### Risks identified in our audit How we responded to the risk Findings and conclusions plan As part of our audit work we have: Valuation of land and buildings Our audit work identified the potential for a material movement in the valuation of the Council's HRA properties between the valuation date of 1 The Council revalue land and evaluated management's processes and assumptions for the April 2018 and the balance sheet date and regulatory requirements buildings on an annual basis to calculation of the estimate, the instructions issued to the require us to assess whether or not HRA values are fairly stated at 31 valuation experts and the scope of their work; ensure that the carrying value is not March 2019. The Council's valuer confirmed that, based on available materially different from the current evaluated the competence, capabilities and objectivity of the indices, a valuation at 31 March 2019 would have been approximately value (or fair value for surplus and valuation expert; £85.6m lower than that on 1 April 2018. The Council have therefore investment assets) at the financial adjusted the financial statements to include this lower valuation to ensure written to the valuer to confirm the basis on which the valuations statements date. This valuation that the balance sheet is not materially misstated. were carried out: represents a significant estimate by management in the financial During our work on the movement in the Council's HRA balances, we challenged the information and assumptions used by the valuer statements due to the size of the noted that the Council estimate the value of the land element of the HRA to assess completeness and consistency with our numbers involved and the sensitivity for the purposes of depreciation. The estimate used has remained the understanding; of this estimate to changes in key same for a number of years, with no formal reassessment. We are tested, on a sample basis, revaluations of the Council's assumptions. satisfied that there is not a risk of material misstatement as a result of operational properties, investment properties, and HRA this, but have raised a recommendation that management reconsider this Management have engaged the properties during the year to ensure they have been input estimate during 2019/20. services of a valuer to estimate the correctly into the Council's asset register and financial appropriate values as at 31 March Work performed on the Council's revaluations identified that revaluations statements: and provided by the valuer were incorrectly processed by the Council, leading 2019. evaluated the assumptions made by management for any to an understatement of the total gain on revaluations. In addition, we We therefore identified valuation of assets not revalued at 31 March 2019, including those in the noted that the Council had not considered enhancements made to land and buildings, particularly HRA, and how management has satisfied themselves that the buildings during the year when calculating gains on revaluations. revaluations and impairments, as a carrying value of these assets in the balance sheet is not significant risk, which was one of the The Council reclassified a number of assets between operational materially different to their current value. most significant assessed risks of properties and investment properties during 2018/19. material misstatement.

#### **Significant Audit Risks - continued**

These are the risks which had the greatest impact on our overall strategy and where we focused more of our work.

Risks identified in our audit plan	How we responded to the risk	Findings and conclusions
Valuation of Pension Fund net liability  The Council's pension fund net liability, as reflected in the balance sheet as the net defined benefit liability, represents a significant estimate in the financial statements and group accounts.  The pension fund net liability is considered a significant estimate due to the size of the numbers involved and the sensitivity of the estimate to changes in key assumptions.  We therefore identified valuation of the Council's pension fund net liability as a significant risk, which was one of the most significant assessed risks of material misstatement.	<ul> <li>As part of our audit work we have:</li> <li>updated our understanding of the processes and controls put in place by management to ensure that the Council's pension fund net liability is not materially misstated and evaluated the design of the associated controls;</li> <li>evaluated the instructions issued by management to their management expert (an actuary) for this estimate and the scope of the actuary's work;</li> <li>assessed the competence, capabilities and objectivity of the actuary who carried out the Council's pension fund valuation;</li> <li>assessed the accuracy and completeness of the information provided to the actuary to estimate the liability;</li> <li>tested the consistency of the pension fund asset and liability and disclosures in the notes to the core financial statements with the actuarial report from the actuary; and</li> <li>confirmed the reasonableness of the actuarial assumptions made by reviewing the report of the consulting actuary (as auditor's expert) and performing any additional procedures suggested within that report.</li> </ul>	The Council initially provided us with pension disclosures that were based on IAS19 valuations at 28 February 2019. These were subsequently revised based on the valuation at 31 March 2019, resulting in adjustments to the financial statements.  The Court of Appeal ruled in December 2018 that there was age discrimination in the judges and firefighters pension schemes where there were transitional protections given to scheme members. This issue is also relevant to other public sector schemes such as as the Local Government Pension Scheme.  The Government's application to the Supreme Court for permission to appeal was rejected in June 2019. As a consequence of the ruling, which occurred during the audit period in June, the council were requested to review their accounting treatment for McCloud. It was at this point the Council commissioned their actuary to provide an estimate of the impact on the Council's IAS19 estimate. As the estimate provided by the actuary was a potential increase in the pension liability of £8.3m which is below materiality, the Council decided not to amend their accounts.

#### **Significant Audit Risks - continued**

These are the risks which had the greatest impact on our overall strategy and where we focused more of our work.

Risks identified in our audit plan	How we responded to the risk	Findings and conclusions
Appeals Provision for National Non-Domestic Rates (Business Rates)  The Council's provision for business rates appeals remains the largest in the country and is a highly material balance in the financial statements. The provision is based on significant judgements made by management and uses a complex estimation technique to prepare the provision.	<ul> <li>As part of our audit work we have:</li> <li>monitored how the appeals process is affecting the Council and considered any changes in the methodology used to calculate the provision;</li> <li>identified the controls put in place by management to ensure that the appeals provision is not materially misstated, and assessed whether these controls were implemented as expected;</li> <li>reviewed the assumptions made by management and the processes used in calculating the estimate;</li> <li>tested the Council's calculation and agreed it to relevant supporting documentation; and</li> <li>reviewed the disclosures made by the Council in the financial statements.</li> </ul>	No issues were identified from the work performed in this area.

## **Audit of the Pension Fund Financial Statements**

#### **Pension Fund Significant Audit Risks**

These are the risks which had the greatest impact on our overall strategy and where we focused more of our work on the pension fund.

Risks identified in our audit plan	How we responded to the risk	Findings and conclusions
Valuation of level 3 investments  By their nature, Level 3 investment valuations lack observable inputs. These valuations therefore represent a significant estimate by management in the financial statements due to the size of the numbers involved (£77 million) and the sensitivity of this estimate to changes in key assumptions  Under ISA 315 significant risks often relate to significant non-routine transactions and judgemental matters. Level 3 investments by their very nature require a significant degree of judgement to reach an appropriate valuation at year end.  Management utilise the services of investment managers as valuation experts to estimate the fair value as at 31 March 2019.	<ul> <li>As part of our audit work we have:</li> <li>gained an understanding of the Fund's process for valuing level 3 investments and evaluated the design of the associated controls;</li> <li>reviewed the nature and basis of estimated values and consider what assurance management has over the year end valuations provided for these types of investment;</li> <li>independently verified the Hermes Property Unit Trust valuation to independent market data;</li> <li>reviewed the custodian independent valuation of Hermes Property Unit Trust;</li> <li>considered the competence, expertise and objectivity of any management experts used;</li> <li>verified the investment balances to the fund manager and custodian reports; and</li> <li>ensured the Pantheon valuation is currently held at cost as per the critical judgement in the Council's accounting policies.</li> </ul>	No issues were identified from the work performed in this area.

#### **Audit opinion**

We gave an unqualified opinion on the Council's financial statements on 18 July 2019.

#### **Preparation of the financial statements**

The Council's audit was not as smooth as in previous years, and there has been a significant impact on the delivery of our work. The finance team experienced delays when preparing the accounts, due to unfamiliarity with the new ledger system, and the audit team were not provided with financial statements until 16 April 2019.

We consider that the accounts presented for audit were, in the context of the new ledger implementation, not of the same standard as previous years and contained a significant number of errors and inconsistencies, which delayed our sampling and testing in a number of areas.

The Council subsequently corrected the misstatements identified during the audit process. A revised timetable for the 2019-20 audit process is currently being agreed with management.

#### Issues arising from the audit of the financial statements

We reported the key issues from our audit to the Council's Audit and Performance Committee on 17 June 2019. The key adjustments were reported within the Audit Findings Report presented to this Committee.

#### **Annual Governance Statement and Narrative Report**

We are required to review the Council's Annual Governance Statement and Narrative Report. It published them on its website alongside the Statement of Accounts in line with the national deadlines.

Both documents were prepared in line with the CIPFA Code and relevant supporting guidance. We confirmed that both documents were consistent with the financial statements prepared by the Council and with our knowledge of the Council.

#### **Pension fund accounts**

We gave an unqualified opinion on the pension fund accounts of the Westminster City Council Pension Fund on 18 July 2019 as well. We also reported the key issues from our audit of the pension fund accounts to the Council's Audit and Performance Committee on 2 May2019.

#### Whole of Government Accounts (WGA)

At the date of issuing our Annual Audit Letter our work in this area is still outstanding, however this will be completed by the statutory deadline, which is in mid September.

#### Certificate of closure of the audit

We are unable to certify that we have completed the audit of the financial statements of Westminster City Council until we complete our work on the WGA Return, as mentioned above.

## Value for Money conclusion

#### **Background**

We carried out our review in accordance with the NAO Code of Audit Practice, following the guidance issued by the NAO in November 2017 which specified the criterion for auditors to evaluate:

In all significant respects, the audited body takes properly informed decisions and deploys resources to achieve planned and sustainable outcomes for taxpayers and local people.

#### **Key findings**

Our first step in carrying out our work was to perform a risk assessment and identify the risks where we concentrated our work.

The risks we identified and the work we performed are set out overleaf.

#### **Overall Value for Money conclusion**

We are satisfied that in all significant respects the Council put in place proper arrangements to secure economy, efficiency and effectiveness in its use of resources for the year ending 31 March 2019.

## **Value for Money conclusion**

#### **Value for Money Risks**

Risks identified in our audit plan	How we responded to the risk	Findings and conclusions
Exit from the EU  At the time of our planning and risk assessment, the UK was due to leave the European Union on 29 March. When Britain exits the EU, there will be national and local implications that will	We have reviewed the Council's arrangements and plans to mitigate any risks on Brexit.  Our review focussed on areas such as workforce planning, supply chain analysis	At the time of writing the Audit Plan the UK was due to exit from the EU on 31 March 2019. Brexit has been delayed with a revised date of 31 October 2019 so the risk has not materialised within the period covered by this report.  The Council has established an EU Exit Strategic Board which meets to discuss Brexit related issues that could impact upon the Council, members of the board include
impact on the Council, which the Council will need to plan for.	and impacts on finances including investment and borrowing as well as any potential impact on the valuation of the	Executive Director of City Management and Communities (chair), Director of Corporate Finance and Property, business continuity representatives and relevant service heads. The group reports to the Pan London Brexit group on a monthly basis.
	Council's assets.	The Council has also established an monitors an EU Brexit risk register. We have reviewed the register and it covers the following expected areas:
		Workforce
		Citizens rights
		Community cohesion
		Economic risks
		Supply Chains
		Elections
		• IT
		Associated risks and opportunities are described and risk rated based on likelihood and impact resulting in an overall score and risk mitigations and actions to take forward. The register is regularly reviewed and updated by the EU Strategic Board. In addition, the Council is monitoring Performance Indicators for tracking Brexit Impacts in Westminster.
		The Council has set up and advice service helpline to assist EU nationals living in Westminster who are worried about their status in the run up to Brexit. The Council's website also provides helpful links to where residents and businesses can get the most up to date advice including government's official source for a wide-range of information for residents and businesses about the UK leaving the EU
		The Council has established arrangements to analyse and mitigate any potential risks/opportunities resulting from Brexit.
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## A. Reports issued and fees

We confirm below our final reports issued and fees charged for the audit and provision of non-audit services.

#### **Reports issued**

Report	Date issued
Audit Plan	December 2018
Audit Findings Report	June 2019
Annual Audit Letter	August 2019

#### **Fees**

	Planned Actual fees 2017/18		2017/18 fees
	£	£	£
Statutory audit	143,004	158,204	185,719
Audit of Pension Fund	16,170	16,170	21,000
Housing Benefit Grant Certification	22,410	TBC	22,410
Total fees	181,584	ТВС	229,129

#### **Audit fee variation**

As outlined in our audit plan, the 2018-19 scale fee published by PSAA of £143,004 assumes that the scope of the audit does not significantly change. There are a number of areas where the scope of the audit has changed, which has led to additional work. These are set out in the following table.

Also given we are yet to commence our work on the Certification of the Council's Housing Benefit Return, we are currently unable to confirm whether any additional fees will be charged in respect of this work

#### **Additional Fees proposed**

Area  Assessing the impact of the McCloud ruling — Main application for permission to appeal this ruling. As part of our audit we have reviewed the revised actuarial assessment of the impact on the financial statements along with any audit reporting requirements.  Pensions – IAS 19  Pensions – IAS 19  PPE Valuation — work of that auditors need to improve across local government audits. Accordingly, we have increased the level of scope and coverage in respect of IAS 19 this year to reflect this.  As above, the Financial Reporting Council has highlighted that the valuations across the sector. We have increased the volume and scope of our audit work to reflect this.  In December 2018, the Council implemented a new general edger system. Due to the change in ledger system we are required to undertake more work in respect of ensuring the accuracy and transfer of data from the old to new ledger is accurate and complete across the Council and Pension fund.  As reported in our audit findings report, the finance team experienced delays when preparing the accounts, due to unfamiliarity with the new ledger system, and we did not receive financial statements until 16 April 2019.  We consider that the accounts presented for audit were, in the context of the new ledger implementation, not of the same standard as previous years and contained a significant number of errors and inconsistencies, which delayed our sampling and testing in a number of areas which meant we had to bring in additional resources during our peak period.		• •	
impact of the McCloud ruling — Main  Accounts  December. The Supreme Court refused the Government's application for permission to appeal this ruling. As part of our audit we have reviewed the revised actuarial assessment of the impact on the financial statements along with any audit reporting requirements.  Pensions – IAS  The Financial Reporting Council has highlighted that the quality of work by audit firms in respect of IAS 19 needs to improve across local government audits. Accordingly, we have increased the level of scope and coverage in respect of IAS 19 this year to reflect this.  PPE Valuation  — work of that auditors need to improve the quality of work on PPE valuations across the sector. We have increased the volume and scope of our audit work to reflect this.  Implementati  On of the new ledger required to undertake more work in respect of ensuring the accuracy and transfer of data from the old to new ledger is accurate and complete across the Council and Pension fund.  Delays during the audit process  Delays during the audit process unfamiliarity with the new ledger system, and we did not receive financial statements until16 April 2019.  We consider that the accounts presented for audit were, in the context of the new ledger implementation, not of the same standard as previous years and contained a significant number of errors and inconsistencies, which delayed our sampling and testing in a number of areas which meant we had to bring in additional resources during our peak period.	Area	Reason	
quality of work by audit firms in respect of IAS 19 needs to improve across local government audits. Accordingly, we have increased the level of scope and coverage in respect of IAS 19 this year to reflect this.  PPE Valuation  - work of that auditors need to improve the quality of work on PPE valuations across the sector. We have increased the volume and scope of our audit work to reflect this.  Implementati In December 2018, the Council implemented a new general ledger system. Due to the change in ledger system we are required to undertake more work in respect of ensuring the accuracy and transfer of data from the old to new ledger is accurate and complete across the Council and Pension fund.  Delays during the audit experienced delays when preparing the accounts, due to unfamiliarity with the new ledger system, and we did not receive financial statements until16 April 2019.  We consider that the accounts presented for audit were, in the context of the new ledger implementation, not of the same standard as previous years and contained a significant number of errors and inconsistencies, which delayed our sampling and testing in a number of areas which meant we had to bring in additional resources during our peak period.	impact of the McCloud ruling – Main	were ruled discriminatory by the Court of Appeal last December. The Supreme Court refused the Government's application for permission to appeal this ruling. As part of our audit we have reviewed the revised actuarial assessment of the impact on the financial statements along with any audit	£2.4k
that auditors need to improve the quality of work on PPE valuations across the sector. We have increased the volume and scope of our audit work to reflect this.  Implementati on of the new ledger system. Due to the change in ledger system we are required to undertake more work in respect of ensuring the accuracy and transfer of data from the old to new ledger is accurate and complete across the Council and Pension fund.  Delays during the audit experienced delays when preparing the accounts, due to unfamiliarity with the new ledger system, and we did not receive financial statements until16 April 2019.  We consider that the accounts presented for audit were, in the context of the new ledger implementation, not of the same standard as previous years and contained a significant number of errors and inconsistencies, which delayed our sampling and testing in a number of areas which meant we had to bring in additional resources during our peak period.		quality of work by audit firms in respect of IAS 19 needs to improve across local government audits. Accordingly, we have increased the level of scope and coverage in respect of	£1.6k
In December 2018, the Council implemented a new general ledger system. Due to the change in ledger system we are required to undertake more work in respect of ensuring the accuracy and transfer of data from the old to new ledger is accurate and complete across the Council and Pension fund.  Delays during the audit experienced delays when preparing the accounts, due to unfamiliarity with the new ledger system, and we did not receive financial statements until16 April 2019.  We consider that the accounts presented for audit were, in the context of the new ledger implementation, not of the same standard as previous years and contained a significant number of errors and inconsistencies, which delayed our sampling and testing in a number of areas which meant we had to bring in additional resources during our peak period.	– work of	that auditors need to improve the quality of work on PPE valuations across the sector. We have increased the volume	£2.4k
the audit process  experienced delays when preparing the accounts, due to unfamiliarity with the new ledger system, and we did not receive financial statements until16 April 2019.  We consider that the accounts presented for audit were, in the context of the new ledger implementation, not of the same standard as previous years and contained a significant number of errors and inconsistencies, which delayed our sampling and testing in a number of areas which meant we had to bring in additional resources during our peak period.	on of the new	In December 2018, the Council implemented a new general ledger system. Due to the change in ledger system we are required to undertake more work in respect of ensuring the accuracy and transfer of data from the old to new ledger is	£4k
	the audit	As reported in our audit findings report, the finance team experienced delays when preparing the accounts, due to unfamiliarity with the new ledger system, and we did not receive financial statements until16 April 2019.  We consider that the accounts presented for audit were, in the context of the new ledger implementation, not of the same standard as previous years and contained a significant number of errors and inconsistencies, which delayed our sampling and testing in a number of areas which meant we	£4.8
	Total		£15.2k

## A. Reports issued and fees (continued)

We confirm below our final reports issued and fees charged for the audit and provision of non-audit services.

#### Fees for non-audit services

Service	Fees £
Audit related services	
Certification of Housing Capital Receipts Grant	TBC
Certification of Teachers Pensions Return	TBC
Non-Audit related services	
CFO Insights Subscription	12,500

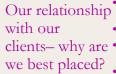
#### **Non-audit services**

- For the purposes of our audit we have made enquiries of all Grant Thornton UK LLP teams providing services to the Council. The table above summarises all non-audit services which were identified.
- We have considered whether non-audit services might be perceived as a threat to our independence as the Council's auditor and have ensured that appropriate safeguards are put in place.

The non-audit services listed are consistent with the Council's policy on the allotment of non-audit work to your auditor.

### Our commitment to our local government clients

- Senior level investment
- Local presence enhancing our responsiveness, agility and flexibility.
- High quality audit delivery
- Collaborative working across the public sector
- Wider connections across the public sector economy, including with health and other local government bodies
- Investment in Health and Wellbeing, Social Value and the Vibrant Economy
- Sharing of best practice and our thought leadership.
- Invitations to training events locally and regionally – bespoke training for emerging issues
- Further investment in data analytics and informatics to keep our knowledge of the areas up to date and to assist in designing a fully tailored audit approach



- We work closely with our clients to ensure that we understand their financial challenges, performance and future strategy.
- · We deliver robust, pragmatic and timely financial statements and Value for Money audits
- clients— why are We have an open, two way dialogue with clients that support improvements in arrangements and the audit process
  - Feedback meetings tell us that our clients are pleased with the service we deliver. We are not complacent and will continue to improve further
  - Our locally based, experienced teams have a commitment to both our clients and the wider public sector
  - We are a Firm that specialises in Local Government, Health and Social Care, and Cross Sector working, with over 25 Key Audit Partners, the most public sector specialist Engagement Leads of any firm
  - We have strong relationships with CIPFA, SOLACE, the Society of Municipal Treasurers, the Association of Directors of Adult Social Care and others.

## New opportunities and challenges for your community

#### The Local Government economy

Local authorities face unprecedented challenges including:

- Financial Sustainability addressing funding gaps and balancing needs against resources
- Service Sustainability Adult Social Care funding gaps and pressure on Education, Housing, Transport
- Transformation new models of delivery, greater emphasis on partnerships, more focus on economic development
- Technology cyber security and risk management

At a wider level, the political environment remains complex:

- The government continues its negotiation with the EU over Brexit, and future arrangements remain uncertain.
- We will consider your arrangements for managing and reporting your financial resources as part of our work in reaching our Value for Money conclusion.
- We will keep you informed of changes to the financial reporting requirements for 2019/20 through on-going discussions and invitations to our technical update workshops.

## Delivering real value through:

- Early advice on technical accounting issues, providing certainty of accounting treatments, future financial planning implications and resulting in draft statements that are 'right first time'
- Knowledge and expertise in all matters local government, including local objections and challenge, where we have an unrivalled depth of expertise.
- Early engagement on issues, especially on ADMs, housing delivery changes, Children services and Adult Social Care restructuring, partnership working with the NHS, inter authority agreements, governance and financial reporting
- Implementation of our recommendations have resulted in demonstrable improvements in your
  underlying arrangements, for example accounting for unique assets, financial management,
  reporting and governance, and tax implications for the Cornwall Council companies
- Robust but pragmatic challenge seeking early liaison on issues, and having the difficult
  conversations early to ensure a 'no surprises' approach always doing the right thing
- Providing regional training and networking opportunities for your teams on technical accounting issues and developments and changes to Annual Reporting requirements
- An efficient audit approach, providing tangible benefits, such as releasing finance staff earlier and prompt resolution of issues.

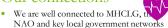
## Grant Thornton in Local Government

## Our client base and delivery



- We are the largest supplier of external audit services to local government
- We audit over 150 local government clients
- We signed 95% of our local government opinions in 2017/18 by 31 July
- In our latest independent client service review, we consistently score 9/10 or above. Clients value our strong interaction, our local knowledge and wealth of expertise.

#### Our connections



- We work with CIPFA, Think Tanks and legal firms to develop workshops and good practice
- We have a strong presence across all parts of local government including blue light services
- We provide thought leadership, seminars and training to support our clients and to provide solutions

#### Our people



- We have over 25 engagement leads accredited by ICAEW, and over 250 public sector specialists
- We provide technical and personal development training
- We employ over 80 Public Sector trainee accountants

#### Our quality



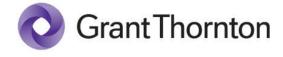
- Our audit approach complies with the NAO's Code of Audit Practice, and International Standards on Auditing
- We are fully compliant with ethical standards
- Your audit team has passed all quality inspections including QAD and AQRT

## Our technical support



- We have specialist leads for Public Sector Audit quality and technical
- We provide national technical guidance on emerging auditing, financial reporting and ethical areas
- Specialist audit software is used to deliver maximum efficiencies





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